

Executive Director's Message

2016/17 was a year of growth for ArtsBuild Ontario (ABO). In receiving two significant project grants from Ontario Trillium Foundation and Department of Canadian Heritage, ABO further expanded programming and outreach to the sector.

We maintained our operating grant from Ontario Arts Council and are grateful for their continued support.

This first year of expanded programming solidified our understanding of sector needs and we believe we are providing the tools and programs that are useful to the sector.

In this past year our staff has developed into a strong team each tackling their own responsibilities and bringing new ideas to the table.

ABO found a new home and a new role as a landlord for arts tenants. Through a partnership with The City of Kitchener and Accelerator Centre, ABO is co-managing an 11,000 square foot space. We manage six arts tenants and a rehearsal space. This has been a positive experience for ABO and we hope that we are able to continue to call 44 Gaukel home for years to come.

I would like to give a heartfelt thanks to the Board of Directors, government funders, and corporate supporters that see its value and make our work possible.

Thank you,



Lindsay Golds
Executive Director

2016 – 2017 Highlights

GOVERNANCE AND ORGANIZATIONAL DEVELOPMENT

ArtsBuild Board of Directors

ABO continues to be strongly supported by our Board of Directors.

ABO recognizes the outgoing contributions of Steve Mumford (former president) who served ArtsBuild for many years, and stepped down in October 2016.

We are pleased that our board has been joined by Kristian Clarke and Carmen Wade. We appreciate your contributions this past year.

ArtsBuild Advisory Committee

The ABO Advisory Committee, comprising major arts service organizations in Ontario, provides advice and guidance on the needs, issues and preferences of their members. They are a tremendous support in the area of communications for ABO and as well as informing arts organizations across the province about ABO's various programs, tools and resources.

We would like to thank Bruce Pitkin for chairing this meeting for the past two years and supporting ABO in this role.

FUNDING PARTNERS

Ontario Trillium Foundation

In 2016/17 ABO received a Grow Grant from the Ontario Trillium Foundation. This funding allowed us to expand Asset Planner for the Arts to 30 more arts spaces, expand SpaceFinder to three more communities in Ontario and provide Arts Facilities Mentoring Network to 20 arts leaders province wide. The first year of this program was met with success and we are excited to see the final results in 17/18.

Department of Canadian Heritage

We secured funding from the Department of Canadian Heritage through its Strategic Initiatives fund for two years, ending March 2018. This funding has allowed us to expand our SpaceFinder program into Alberta, BC, Manitoba, Waterloo Region and York Region. The program also supports Learning Series – webinars and workshops, to support our organizations in renting their space.

Ontario Arts Council

The Ontario Arts Council continues to provide ongoing operational and project support as it recognizes the need to assist organizations with their cultural infrastructure projects. We were successful in receiving operating support through the Arts Service Organization stream and through their Arts Service Projects in 16/17. Our project grant supported expenses related to our Learning Series program.

CORPORATE SUPPORTERS

ABO is grateful for the continued partnership of Toronto Hydro. We have partnered to market the SaveOnEnergy programs to the sector, so that they can lower their monthly bills.

PARTNERSHIPS AND COLLABORATIONS

Strategic Relationships

Through work on all projects, ABO continues to maintain relationships with field professionals to better support our sector.

Such relationships include:

Ameresco

Toronto Hydro

Walter Fedy

Municipal Relationships

City of Waterloo

City of Kitchener

Region of Waterloo

City of Cambridge

York Region Arts council; City of Newmarket, City of Richmond Hill and City of Markham.

Simcoe County

Cultural Community Organizations

We continue to partner and work with the following key organizations that help ABO move forward and serve our constituency.

WorkInCulture (serving the cultural community in skills development)

Toronto Alliance for the Performing Arts (Arts service organization for the performing arts in Toronto)

Theatre Ontario (serving the professional and community theatre sector in Ontario)

Ontario Museum Association (serving the museum sector in Ontario)

Ontario Presents (serving presenting organizations province wide.)

BUILDING**PLAN IT | BUILD IT**

ABO continues to promote and add to PLAN IT | BUILD IT; an online tool that provides our organizations with the necessary steps of a capital project.

RESOURCE LIBRARY

ABO spent some time this year in reviewing improvements to the site that we will implement in 17/18.

MANAGING**44 GAUKEL**

ABO took to co-managing 11,000 square feet of space to support the office needs of arts tenants. We also began managing a rehearsal space, that has supported local and emerging artists. This has allowed ABO to better engage with our community and local artists.

ASSET PLANNER FOR THE ARTS

Asset Planner was expanded to an additional 9 users this year, and we have an additional 21 subsidized spaces to offer by March 2018. This tool continues to be a key platform to manage and understand the needs of their space.

ARTS FACILITIES MENTORING NETWORK

We launched our third iteration of AFMN to 20 new arts leaders. This one-to-one mentorship program aims to give customized support to our organizations in need.

Seeing an expanded and fully subscribed program demonstrates that this program provides value and is much needed in our sector.

BRICKS&MORTAR

With 450 registrations, Bricks&Mortar remains to be the only database that houses information on arts facilities province wide. The data has been used by municipalities and ABO to demonstrate the needs of the sector to

stakeholders. We have found it helpful in using the data as a reference point for our own grant applications and professional development content.

SpaceFinder in Canada

2016/17 saw the expansion and launch of SpaceFinder in BC, Alberta, Manitoba, Waterloo Region, York Region. We also negotiated future launches in Mississauga, Ottawa, Simcoe County and Ottawa. This expansion has led to further conversations, and we may see more instances in 17/18.

FINANCING**Energy Grants**

This small investment of 8 \$2,500 micro grants in 15/16 resulted eight energy efficient projects province wide. We will follow up with these organizations in 17/18 to understand the savings that was realized and to feature each organization in their own brief case study.

MOVING FORWARD

2017/18 will be spent executing the remainder of this two-year grant while also sourcing revenue generation opportunities for ArtsBuild to secure our ability to continually be able to offer these programs year after year.

BOARD OF DIRECTORS (2016-17)

Chris Loreto, President

Leif Malling, Vice-President

Will Chow, Secretary

Bill Ralph, Treasurer

Randy Dalton

Bruce Pitkin, Advisory Chair

Carmen Wade

Kristian Clarke

ADVISORY COMMITTEE

Artist Run Centres and Collectives of Ontario

Ontario Presents

Canada Dance Festival

Dance Ontario

Galerie du Nouvel-Ontario, in collaboration with
Association des groupes en arts visuels
francophones

Ontario Association of Art Galleries (OAAG)

Professional Association of Canadian Theatres
(PACT)

Le Théâtre du Nouvel-Ontario

Theatre Ontario

Toronto Alliance for the Performing Arts (TAPA)

ARTSBUILD ONTARIO FUNDERS

The Department of Canadian Heritage and Ontario Trillium Foundation have taken catalytic roles by funding ArtsBuild Ontario's forward looking initiatives. We of course would like to acknowledge the continued support.



Canada

**ARTSBUILD ONTARIO CORPORATE PARTNERS**

We thank these Toronto Hydro for their generous contributions.



TREASURER'S REPORT

ArtsBuild Ontario Charitable Organization

**Highlights from
Audited Financial Statements***For the period April 1 2016 – March 31 2017***Revenue**

Public sector grants	\$ 278 667
Program	30 284
Project Partners	25 324
Sponsorships	1 000
In kind donations	111 400
Private Sector	0
Other	8 459

TOTAL REVENUE \$ 455 134**Expense**

Human Resources	\$205 043
Program	81 812
In kind expenses	111 400
Operations	14 928
Professional fees	14 971
Marketing	11 905
Conference	1 678
Other	579

TOTAL EXPENSE \$442 316**NET INCOME \$ 12 818****UNRESTRICTED NET ASSETS
BEGINNING OF YEAR \$ 37 885****UNRESTRICTED NET ASSETS,
END OF YEAR \$ 50 703***ArtsBuild Ontario's complete audited financial statements are available upon request.***CONTACT INFORMATION****LINDSAY GOLDS**EXECUTIVE DIRECTOR
ARTSBUILD ONTARIO
44 GAUKEL STREET
KITCHENER, ON N2G 4P3

519.880.3670 x 102

lindsay@artsbuildontario.cawww.artsbuildontario.ca