

## Executive Director's Message

2017/18 was a year of financial stability for ArtsBuild Ontario (ABO). In addition to the ongoing work related to two significant project grants from Ontario Trillium Foundation and Department of Canadian Heritage, ABO further expanded programming and outreach by applying for a new grant from the Accessibility Directorate of Ontario and a second Grow grant from Ontario Trillium Foundation.

We maintained our operating grant from Ontario Arts Council and are grateful for their continued support.

This second year of expanded programming solidified our understanding of sector needs and we believe we are providing the tools and programs that are useful to the sector.

Under the leadership of Executive Director Lindsay Golds, ABO's staff developed into a strong team, each tackling their own responsibilities and bringing new ideas to the table.

ABO continues to work in partnership with The City of Kitchener and Accelerator Centre to develop 44Gaukel into a creative hub (a potential prototype for other municipalities). ABO is co-managing an 11,000 square foot space and 6 arts tenants, as well as an increasing list of casual renters for meeting and rehearsal space. This has been a positive experience for ABO and we hope that we are able to continue to call 44 Gaukel home for years to come.

Heartfelt thanks to the Board of Directors, government funders, and corporate supporters who see value in our work and make it possible.

Thank you,



**Patricia McKinna**  
**Executive Director**

## 2017 – 2018 Highlights

### GOVERNANCE AND ORGANIZATIONAL DEVELOPMENT

#### ArtsBuild Board of Directors

ABO continues to be strongly supported by our Board of Directors.

ABO recognizes the contributions of Chris Loreto, Randy Dalton, and Bill Ralph who are in the final months of the maximum allowable 3 terms on the board. We thank them for their service on the board and on the executive and look forward to their continued support of ABO's work.

#### ArtsBuild Advisory Committee

The ABO Advisory Committee, comprising major arts service organizations in Ontario, provides advice and guidance on the needs, issues and preferences of their members. They are a tremendous support in the area of communications for ABO and as well as informing arts organizations across the province about ABO's various programs, tools and resources.

We thank Bruce Pitkin for chairing this committee for the past three years and supporting ABO in this role.

### FUNDING PARTNERS

#### Ontario Trillium Foundation

In 2017/18 ABO continued the work under a Grow Grant from the Ontario Trillium Foundation to expand Asset Planner for the Arts to 30 more arts spaces, expand SpaceFinder to three more communities in Ontario and provide Arts Facilities Mentoring Network to 20 arts leaders province wide.

#### Department of Canadian Heritage

We continued the work begun under the Department of Canadian Heritage through its Strategic Initiatives. This funding has allowed us to expand our SpaceFinder program into Alberta, BC, Manitoba, Waterloo Region and York Region.

The program also supports Learning Series – webinars and workshops, to support our organizations in renting their space.

#### Ontario Arts Council

The Ontario Arts Council continues to provide ongoing operational and project support as it recognizes the need to assist organizations with their cultural infrastructure projects. We were successful in receiving operating support through the Arts Service Organization stream in 17/18.

### PARTNERSHIPS AND COLLABORATIONS

#### Strategic Relationships

Through work on all projects, ABO continues to maintain relationships with field professionals to better support our sector.

Such relationships include:

Ameresco

Walter Fedy

#### Municipal Relationships

City of Waterloo

City of Kitchener

Region of Waterloo

City of Cambridge

York Region Arts Council; City of Newmarket, City of Richmond Hill and City of Markham.

Simcoe County

City of Mississauga

City of Greater Sudbury

#### Cultural Community Organizations

We continue to partner and work with the following key organizations that help ABO move forward and serve our constituency.

WorkInCulture (serving the cultural community in skills development)

Toronto Alliance for the Performing Arts (Arts service organization for the performing arts in Toronto)

Theatre Ontario (serving the professional and community theatre sector in Ontario)

Ontario Museum Association (serving the museum sector in Ontario)

Ontario Presents (serving presenting organizations province wide)

Ontario Association of Art Galleries (serving the art galleries in Ontario)

Arts Network Ottawa (Arts service organization for the Ottawa region)

### BUILDING

#### PLAN IT | BUILD IT

ABO continues to promote and add to PLAN IT | BUILD IT; an online tool that provides our organizations with the necessary steps of a capital project.

#### RESOURCE LIBRARY

Improvements are pending to this tool. Implementing them has been delayed due to staff turnover in 2018.

### MANAGING

#### 44 GAUKEL

ABO is co-managing 11,000 square feet of space to support the office needs of arts tenants. We are also renting rehearsal and meeting space to local and emerging artists. This has allowed ABO to better engage with our community and local artists. We are working with the City of Kitchener to further develop 44Gaukel as a creative hub.

### ASSET PLANNER FOR THE ARTS

Asset Planner was expanded to an additional 19 users this year. This tool continues to be a key platform to manage and understand the needs of their space. In response to feedback from users we are discussing customization to best serve heritage sites.

### ARTS FACILITIES MENTORING NETWORK

We launched our fourth iteration of AFMN to 22 new arts leaders. This one-to-one mentorship program aims to give customized support to our organizations in need.

Seeing an expanded and fully subscribed program demonstrates that this program provides value and is much needed in our sector.

### BRICKS&MORTAR

With 450 registrations, Bricks&Mortar remains the only database that houses information on arts facilities province-wide. The data has been used by municipalities and ABO to demonstrate the needs of the sector to stakeholders. We have found it helpful in using the data as a reference point for our own grant applications and professional development content and anticipate expanding the database to include digital strategy information.

### SpaceFinder in Canada

2017/18 saw the expansion and launch of SpaceFinder in Mississauga, Ottawa, and Simcoe County. This expansion has led to further conversations, and we may see more instances in 18/19, including Sudbury.

### MOVING FORWARD

2018/19 will be spent executing our existing funded projects while continuing to source revenue generation opportunities. A key strategic objective for ArtsBuild is to secure our ability to be able to continually offer these programs through stable funding relationships.

### BOARD OF DIRECTORS (2017-18)

Chris Loreto, President

Leif Malling, Vice-President

Will Chow, Secretary

Bill Ralph, Treasurer

Randy Dalton

Bruce Pitkin, Advisory Chair

Carmen Wade

Kristian Clarke

### ADVISORY COMMITTEE

Akin Collective

Artist Run Centres and Collectives of Ontario

Canada Dance Festival

Dance Ontario

Galerie du Nouvel-Ontario, in collaboration with Association des groupes en arts visuels francophones

Le Théâtre du Nouvel-Ontario

Ontario Association of Art Galleries (OAAG)

Ontario Presents

Professional Association of Canadian Theatres (PACT)

Theatre Ontario

Toronto Alliance for the Performing Arts (TAPA)

The Department of Canadian Heritage and Ontario Trillium Foundation have taken catalytic roles by funding ArtsBuild Ontario's forward-looking initiatives. We gratefully acknowledge their continued support, and that of the Ontario Arts Council.



ONTARIO ARTS COUNCIL  
CONSEIL DES ARTS DE L'ONTARIO  
an Ontario government agency  
un organisme du gouvernement de l'Ontario

**TREASURER'S REPORT**

ArtsBuild Ontario Charitable Organization

**Highlights from  
Audited Financial Statements***For the period April 1 2017 – March 31 2018***Revenue**

Public sector grants	\$ 272 613
Program	116 268
Project Partners	30 131
Sponsorships	4 000
In kind donations	70 920
Private Sector	0
Other	2 186

**TOTAL REVENUE \$ 496 118****Expense**

Human Resources	\$197 871
Program	146 321
In kind expenses	70 920
Operations	13 411
Professional fees	13 865
Marketing	11 516
Conference	735
Other	10 931

**TOTAL EXPENSE \$465 570****NET INCOME \$ 30 548****UNRESTRICTED NET ASSETS  
BEGINNING OF YEAR \$ 50 703****UNRESTRICTED NET ASSETS,  
END OF YEAR \$ 81 251***ArtsBuild Ontario's complete audited financial statements are available upon request.***CONTACT INFORMATION**

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